### **11 FEBRUARY 2025**

EQUITY RESEARCH – ANALYST MEETING

# SYNNEX (THAILAND) THAILAND / INFORMATION&COMM TECH



# SYNEX TB

# BUY

# Key takeaways from analyst meeting

#### Highlights

- กำไรปกติ 4Q24 อาจออกมาต่ำกว่าที่เราเคยคาดไว้ที่ 150 ลบ. จากสำรองผล ขาดทุนทางเครดิตที่คาดว่าจะเกิดขึ้น (ECL) สำหรับลูกค้าการค้า ในขั้นตันเราคาด ว่าสำรองทุก ๆ 10 ลบ. จะกระทบกำไรปกติ 4Q24 อยู่ที่ 5% ในขณะที่ปัจจัยอื่น คงที่
- ผู้บริหารคงเป้าการเติบโตของยอดขายที่ไม่น้อยกว่า 10% y-y ในปี 2025 โดยมี ปัจจัยหนุนหลักจากกลุ่ม Communication โดยเฉพาะโทรศัพท์มือถือ (ทั้ง Apple และแบรนด์อื่น ๆ) และกลุ่ม Gaming ทั้งนี้ผลบวกหลักจากการเปิดตัวร้าน Nintendo ได้รับอนุญาตของ SYNEX ที่สยามพารากอนจะช่วยหนุนการเติบโต ดังกล่าว นอกจากนี้บริษัทฯ ยังจะมุ่งเน้นไปที่กลุ่ม Enterprise Solutions โดยเฉพาะธุรกิจ Software และ Cloud
- แม้ว่าการขยายธุรกิจ Apple อาจสร้างแรงกดดันต่ออัตรากำไรของบริษัทฯ ผู้บริหารคาดว่าตัวเลขจะยังทรงตัวหรือปรับตัวดีขึ้นเล็กน้อยโดยมีปัจจัยหนุนจาก การมุ่งเน้นไปที่สินค้าที่มีอัตรากำไรสูงอาทิเช่น Gaming และ Enterprise Solutions
- ปัจจุบันยังไม่มีความชัดเจนเกี่ยวกับจำนวนสำรอง ECL ที่แน่ชัด ดังนั้นเราจึง แนะนำให้นักลงทุนรอดูจนกว่าจะมีรายละเอียดเพิ่มขึ้นตอนใกล้ประกาศผล ประกอบการซึ่งคาดว่าจะอยู่ในช่วงวันที่ 26-27 ก.พ.

# TARGET PRICE THB17.60 CLOSE THB10.60 UP/DOWNSIDE +66.0% TP vs CONSENSUS +1.2%

## **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	36,534	41,433	45,594	47,663
Net profit	513	625	788	862
EPS (THB)	0.61	0.74	0.93	1.02
vs Consensus (%)	-	(1.7)	9.4	9.1
EBITDA	697	877	1,075	1,170
Recurring net profit	433	545	708	782
Core EPS (THB)	0.51	0.64	0.84	0.92
EPS growth (%)	(40.9)	25.9	30.0	10.3
Core P/E (x)	20.8	16.5	12.7	11.5
Dividend yield (%)	5.8	4.5	5.7	6.2
EV/EBITDA (x)	21.7	17.2	14.6	13.5
Price/book (x)	2.2	2.1	2.0	1.8
Net debt/Equity (%)	150.9	142.7	145.6	138.8
ROE (%)	10.6	13.0	16.0	16.5



TKS Technology PCL (39%)

16.70/9.70 847.36

Sources: Bloomberg consensus; FSSIA estimates

Major shareholder

12m high/low (THB)

Issued shares (m)

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บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 11 กุมภาพันธ์ 2025

#### Exhibit 1: SYNEX - 4Q24 earnings preview

	4Q23	1Q24	2Q24	3Q24	4Q24E	Cha	nge	2024E	Change	2025E	Change
Year to Dec 31	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	- (y-y%)	(THB m)	(у-у%)	(THB m)	(y-y%)
Revenue	9,518	9,605	9,969	10,762	11,082	3	16	41,433	13	45,594	10
COGS	(9,115)	(9,200)	(9,573)	(10,338)	(10,645)	3	17	(39,770)	13	(43,682)	10
Gross profit	403	405	396	424	437	3	8	1,663	13	1,912	15
Operating costs	(217)	(227)	(228)	(230)	(243)	6	12	(928)	2	(989)	7
Operating profit	186	178	168	195	195	0	5	735	30	923	26
Other income	20	20	20	22	24	11	24	87	3	96	10
FX Gain (Loss)	12	30	30	27	0	(100)	(100)	80	(1)	80	0
Interest expense	(42)	(43)	(47)	(50)	(50)	(0)	20	(191)	32	(184)	(4)
Profit before tax	176	184	171	193	169	(12)	(4)	711	22	916	29
Тах	(38)	(38)	(23)	(39)	(37)	(4)	(2)	(137)	2	(183)	33
Associates	10	5	12	14	18	24	86	50	(20)	55	10
Minority interests	0.3	0.2	0.2	0.2	0.2	8	(14)	1	0	1	0
Non-recurring items	12	30	30	27	0	(100)	(100)	80	(1)	80	0
Reported net profit	148	152	160	169	150	(11)	1	625	22	788	26
Recurring net profit	136	122	130	142	150	5	10	545	26	708	30
EPS (THB)	0.17	0.18	0.19	0.20	0.18	(11)	1	0.74	22	0.93	26
Recurring EPS (THB)	0.16	0.14	0.15	0.17	0.18	5	10	0.64	26	0.84	30
Key ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)	(%)	(ppt)
Gross margin	4.2	4.2	4.0	3.9	3.9	0.0	(0.3)	4.0	(0.0)	4.2	0.2
Operating margin	2.0	1.9	1.7	1.8	1.8	(0.1)	(0.2)	1.8	0.2	2.0	0.3
Recurring net margin	1.4	1.3	1.3	1.3	1.4	0.0	(0.1)	1.3	0.1	1.6	0.2
SG&A / Sales	2.3	2.4	2.3	2.1	2.2	0.1	(0.1)	2.2	(0.2)	2.2	(0.1)
Operating statistics											
Product mix (% to sales)											
Consumer (%)	36	35	30	32	30			31		31	
Communication (%)	43	45	48	46	50			47		47	
Commercial (%)	21	19	22	22	20			21		22	
Other (%)	0	1	0	0	0			0		0	

Sources: SYNEX, FSSIA estimates

#### Exhibit 2: Business unit structure



Source: SYNEX

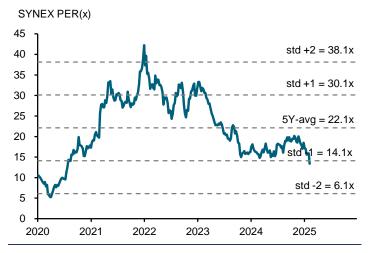
#### Exhibit 3: Targeting sales of no less than 10%

# **Key Takeaways**

- Breaking revenue record high (+xx%)
- Timing of IT replacement Cycle
- Cloud distributors
- Game/ commercial market expansion focus
- Operation efficiency and expense control

Source: SYNEX

#### Exhibit 4: Rolling one-year forward P/E band



SYNEX PBV(x) 8 7 std + 2 = 6.2x6 5 std + 1 = 4.8x4 5Y-avg = 3.4x 3 = 1.9x S 2 1 std - 2 = 0.5x0 2020 2021 2022 2023 2024 2025

Exhibit 5: Rolling one-year forward P/BV band

Sources: Bloomberg; FSSIA estimates

Sources: Bloomberg; FSSIA estimates

#### **Financial Statements**

Synnex (Thailand)

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	20268
Revenue	39,061	36,534	41,433	45,594	47,663
Cost of goods sold	(37,265)	(35,063)	(39,770)	(43,682)	(45,619
Gross profit	1,796	1,470	1,663	1,912	2,044
Other operating income	81	85	87	96	100
Operating costs	(941)	(906)	(928)	(989)	(1,034
Operating EBITDA	981	697	877	1,075	1,170
Depreciation	(46)	(48)	(55)	(56)	(60
Goodwill amortisation	0	0	0	0	(
Operating EBIT	935	648	822	1,019	1,110
Net financing costs	33	(65)	(111)	(104)	(110
Associates	38	63	50	55	6
Recurring non-operating income	38	63	50	55	6
Non-recurring items	0	0	0	0	
Profit before tax	1,007	646	761	971	1,06
Гах	(201)	(134)	(137)	(183)	(200
Profit after tax	806	512	624	787	86
Minority interests	10	1	1	1	
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	816	513	625	788	862
Non-recurring items & goodwill (net)	(84)	(80)	(80)	(80)	(80
Recurring net profit	732	433	545	708	78
Per share (THB)					
Recurring EPS *	0.86	0.51	0.64	0.84	0.92
Reported EPS	0.96	0.61	0.74	0.93	1.0
DPS	0.70	0.62	0.47	0.60	0.6
Diluted shares (used to calculate per share data)	847	847	847	847	84
Growth					
Revenue (%)	5.3	(6.5)	13.4	10.0	4.
Operating EBITDA (%)	7.8	(29.0)	26.0	22.5	8.
Operating EBIT (%)	8.6	(30.7)	26.8	24.0	8.
Recurring EPS (%)	(0.5)	(40.9)	25.9	30.0	10.3
Reported EPS (%)	(5.1)	(37.1)	21.7	26.2	9.1
Operating performance	(0)	(0).1.)	2	2012	0.
Gross margin inc. depreciation (%)	4.6	4.0	4.0	4.2	4.3
Gross margin exc. depreciation (%)	4.7	4.2	4.1	4.3	4.4
Operating EBITDA margin (%)	2.5	1.9	2.1	2.4	2.
Operating EBIT margin (%)	2.3	1.8	2.0	2.4	2.:
Net margin (%)	1.9	1.0	1.3	1.6	1.
	19.9	20.8	18.0	18.9	18.9
Effective tax rate (%) Dividend payout on recurring profit (%)	81.0	20.8 121.4	73.8	71.6	71.
nterest cover (X)			73.8		
	(29.2)	11.0		10.4	10.0
nventory days	33.3	37.9	34.7	33.4	34.
Debtor days	52.1	58.9	56.1	56.2	57.
Creditor days	28.7	26.3	25.8	27.1	27.
Operating ROIC (%)	11.1	6.4	7.7	9.0	9.1
ROIC (%)	9.6	5.7	6.7	7.8	8.
ROE (%)	18.2	10.6	13.0	16.0	16.
ROA (%)	5.7	3.6	4.4	5.2	5.4
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026
Consumer	16,511	13,720	12,903	13,922	14,616
Communication	14,061	14,539	19,470	21,417	22,48
Commercial	7,734	8,275	8,861	10,054	10,35
Others	755	, -	200	202	204

Sources: Synnex (Thailand); FSSIA estimates

#### **Financial Statements** Synnex (Thailand)

Synnex (Thailand)					
Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	20265
lecurring net profit	732	433	545	708	782
epreciation	46	48	55	56	60
ssociates & minorities	(38)	(63)	(50)	(55)	(61
Other non-cash items	(102)	(74)	63	108	97
change in working capital	(1,830)	(519)	(222)	(882)	(465
Cash flow from operations	(1,192)	(174)	391	(65)	412
Capex - maintenance	-	-	-	-	
Capex - new investment	(97)	(44)	(52)	(47)	(50
let acquisitions & disposals	-	-	-	-	
Other investments (net)	(758)	(214)	0	0	(
ash flow from investing	(855)	(258)	(52)	(47)	(50
Dividends paid	(593)	(523)	(402)	(508)	(555
quity finance	(10)	(1)	0	0	(
lebt finance	2,674	725	68	403	156
Other financing cash flows	(37)	(17)	1	2	(007
ash flow from financing	2,034	185	(334)	(102)	(397
lon-recurring cash flows	-	-	-	-	,
other adjustments	0	0	0	0	(
et other adjustments	84	80	80	80	80
Novement in cash	71	(167)	85	(134)	46
ree cash flow to firm (FCFF)	(1,997.10)	(287.09)	529.61	71.64	553.09
ree cash flow to equity (FCFE)	673.68	356.90	486.84	373.26	600.29
er share (THB)					
CFF per share	(2.36)	(0.34)	0.63	0.08	0.65
CFE per share Recurring cash flow per share	0.80 0.75	0.42 0.41	0.57 0.72	0.44 0.96	0.7 <i>′</i> 1.04
alance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
angible fixed assets (gross)	1,020	1,050	1,094	1,138	1,182
ess: Accumulated depreciation	(647)	(690)	(737)	(791)	(846
angible fixed assets (net)	373	359	356	347	335
ntangible fixed assets (net)	28	37	37	37	39
ong-term financial assets	-	-	-	-	
vest. in associates & subsidiaries	1,266	1,328	1,328	1,328	1,328
Cash & equivalents	304	137	222	88	133
/C receivable	6,491	6,548	7,219	7,952	8,329
nventories	3,547	3,734	3,811	4,185	4,37
Other current assets	841	1,109	1,140	1,259	1,340
Current assets	11,184	11,528	12,391	13,484	14,173
Other assets	395	564	566	576	582
otal assets	13,245	13,817	14,679	15,772	16,457
common equity	4,098	4,073	4,296	4,577	4,884
linorities etc.	6	5	5	5	Ę
otal shareholders' equity	4,105	4,079	4,301	4,582	4,889
ong term debt	688	471	330	146	7'
ther long-term liabilities	101	102	103	111	117
ong-term liabilities	788	573	433	258	189
/C payable	2,885	2,880	3,436	3,780	3,959
hort term debt	4,878	5,820	6,029	6,615	6,846
Other current liabilities	590	466	481	536	575
Current liabilities	8,352	9,165	9,945	10,932	11,380
otal liabilities and shareholders' equity	13,245	13,817	14,679	15,772	16,457
et working capital	7,405	8,045	8,253	9,079	9,506
vested capital	9,467	10,334	10,541	11,368	11,791
Includes convertibles and preferred stock which is bei		,	-,	.,	.,
er share (THB)					
ook value per share	4.84	4.81	5.07	5.40	5.76
angible book value per share	4.80	4.76	5.03	5.36	5.72
inancial strength					
et debt/equity (%)	128.2	150.9	142.7	145.6	138.8
et debt/total assets (%)	39.7	44.5	41.8	42.3	41.2
urrent ratio (x)	1.3	1.3	1.2	1.2	1.3
F interest cover (x)	(22.1)	7.2	5.9	5.1	6.9
aluation	2022	2023	2024E	2025E	2026E
ecurring P/E (x) *	12.3	20.8	16.5	12.7	11.
	20.4	34.5	27.4	21.1	19.
ecurring P/E @ target price (x) *		17.5	14.4	11.4	10.4
	11.0				
eported P/E (x)	11.0 6.6	5.8	4.5	5.7	6.2
eported P/E (x) ividend yield (%)	6.6	5.8			
eported P/E (x) ividend yield (%) rice/book (x)	6.6 2.2	5.8 2.2	2.1	2.0	1.8
eported P/E (x) ividend yield (%) rice/book (x) rice/tangible book (x)	6.6 2.2 2.2	5.8 2.2 2.2	2.1 2.1	2.0 2.0	1.8 1.9
ecurring P/E @ target price (x) * eported P/E (x) ividend yield (%) trice/book (x) trice/tangible book (x) V/EBITDA (x) ** V/EBITDA @ target price (x) **	6.6 2.2	5.8 2.2	2.1	2.0	1.8

\* Pre-exceptional, pre-goodwill and fully diluted \*\* EBITDA includes associate income and recurring non-operating income

Sources: Synnex (Thailand); FSSIA estimates



# Synnex (Thailand) PCL (SYNEX TB)



 $\star\star$ 

35.18 /100

#### Exhibit 6: FSSIA ESG score implication

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

#### Exhibit 7: ESG – peer comparison

	FSSIA		Domestic ratings					Global ratings				Bloomberg			
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
ITEL	38.30			Y	5.00	5.00	Certified		40.60			41.18		2.05	39.11
ILINK	37.92			Y	5.00	5.00	Certified		57.40			45.96			
SYNEX	35.18		Y	Y	4.00	4.00			53.33			27.64			41.24
ADVANC	84.07	Y	Y	Y	5.00	5.00	Certified	Medium	59.80	AA	40.00	73.60	90.00	3.62	59.09
FORTH	23.00				4.00	4.00		Low							

Sources: SETTRADE.com; FSSIA's compilation

#### Exhibit 8: ESG score by Bloomberg

FY ending Dec 31	FY 2021	FY 2022
ESG financial materiality scores - ESG score	-	-
BESG environmental pillar score	—	-
BESG social pillar score	_	_
BESG governance pillar score	4.06	4.01
ESG disclosure score	42.99	41.24
Environmental disclosure score	21.41	14.59
Social disclosure score	23.82	25.39
Governance disclosure score	83.59	83.59
Environmental		
Emissions reduction initiatives	Yes	Yes
Climate change policy	Yes	Yes
Climate change opportunities discussed	No	No
Risks of climate change discussed	No	No
GHG scope 1	714	622
GHG scope 2 location-based	—	—
GHG Scope 3	—	—
Carbon per unit of production	—	_
Biodiversity policy	No	No
Energy efficiency policy	Yes	Yes
Total energy consumption	1	1
Renewable energy use	0	—
Electricity used	1	1
Fuel used - natural gas	—	

Sources: Bloomberg; FSSIA's compilation

#### Exhibit 9: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No
Waste reduction policy	Yes	Yes
Hazardous waste	0	0
Total waste	0	0
Waste recycled	—	—
Waste sent to landfills	_	_
Environmental supply chain management	No	No
Water policy	Yes	Yes
Water consumption	11	14
Social		
Human rights policy	Yes	Yes
Policy against child labor	No	No
Quality assurance and recall policy	Yes	Yes
Consumer data protection policy	Yes	Yes
Equal opportunity policy	Yes	Yes
Gender pay gap breakout	No	No
Pct women in workforce	_	_
Pct disabled in workforce	_	1
Business ethics policy	Yes	Yes
Anti-bribery ethics policy	Yes	Yes
Health and safety policy	Yes	Yes
Lost time incident rate - employees	0	0
Total recordable incident rate - employees	_	_
Training policy	Yes	Yes
Fair remuneration policy	No	No
Number of employees – CSR	698	704
Employee turnover pct	_	_
Total hours spent by firm - employee training	17,450	14,784
Social supply chain management	No	No
Governance		
Board size	12	12
No. of independent directors (ID)	4	4
No. of women on board	4	4
No. of non-executive directors on board	9	10
Company conducts board evaluations	Yes	Yes
No. of board meetings for the year	4	4
Board meeting attendance pct	100	100
Board duration (years)	3	3
Director share ownership guidelines	No	No
Age of the youngest director	40	41
Age of the oldest director	71	72
No. of executives / company managers	13	11
No. of female executives	6	6
Executive share ownership guidelines	No	No
Size of audit committee	3	3
No. of ID on audit committee	3	3
Audit committee meetings	5	5
Audit meeting attendance %	100	100
Size of compensation committee	3	3
No. of ID on compensation committee	1	1
No. of compensation committee meetings	2	2
	2 100	2 100
Compensation meeting attendance %		
Size of nomination committee	3	3
No. of nomination committee meetings	2	2
Nomination meeting attendance %	100	100
Sustainability governance		
Verification type	No	No

Sources: Bloomberg; FSSIA's compilation

#### **Disclaimer for ESG scoring**

ESG score	Methodolog	у			Rating									
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process base from the ann Only the top- inclusion.	ed on the com ual S&P Glob ranked comp	transparent, rules-based npanies' Total Sustainabili val Corporate Sustainabili vanies within each industr	lity Scores resulting ty Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.									
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates r 1) no irregula float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tr must pass the ar trading of th shareholders ome key disquered pendent direct related to CG	ponsibility in Environmenta cansparency in Governan e preemptive criteria, with the board members and e: s, and combined holding r ualifying criteria include: : ctors and free float violation , social & environmental i earnings in red for > 3 year	ce, updated annually. two crucial conditions: xecutives; and 2) free nust be >15% of paid- 1) CG score of below nr; 3) executives' mpacts; 4) equity in	To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.									
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	he Thai IOD,	th in sustainable developr with support from the Sto ts are from the perspectiv s.	ock Exchange of	Good (80-89), 3 and not rated for equitable treatm	for Good (70- r scores below nent of shareh 5%); 4) disclos	ries: 5 for Excelle 79), 2 for Fair (6 v 50. Weightings olders (weight 25 sure & transparer	0-69), 1 for P include: 1) th % combined	ass (60-69), e rights; 2) and ; 3) the role of					
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of s exercised. The and verifiability	e incorporated and sufficientl e CG compon r AGM proced and after the i ufficient informa e second assess r; and 3) openne	which shareholders' rights d into business operations y disclosed. All form impo- nents to be evaluated ann dures before the meeting meeting (10%). (The first a stion for voting; and 2) facilitat ses 1) the ease of attending m ses for Q&A. The third involve res, resolutions and voting res	s and information is ortant elements of two uually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be neetings; 2) transparency is the meeting minutes that	e .									
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	nt of key contr Certification eciding to becom Intent to kick off including risk ass employees, est	Checklist include corrupti rols, and the monitoring a is good for three years. me a CAC certified member si f an 18-month deadline to sub sessment, in place of policy and tablishment of whistleblowing ull stakeholders.)	and developing of tart by submitting a pmit the CAC Checklist for and control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.									
<u>Morningstar</u> Sustainalytics	based on an risk is unmar	assessment on aged. Sources	isk rating provides an ove of how much of a compar s to be reviewed include corp her media, NGO reports/web	ny's exposure to ESG			score is the sum higher ESG risk is		d risk. The					
	information, co		ck, ESG controversies, issuer		<b>NEGL</b> 0-10	Low 10-20	<b>Medium</b> 20-30	High 30-40	Severe 40+					
ESG Book	positioned to the principle helps explair over-weightin	outperform o of financial m n future risk-a	sustainable companies th over the long term. The m atteriality including inform djusted performance. Ma ith higher materiality and erly basis.	ethodology considers ation that significantly teriality is applied by	The total ESG s	core is calcula ateriality-base	ated as a weighte d weights. The so dicating better pe	ed sum of the core is scaled						
<u>MSCI</u>			measure a company's mand laggards according to						ethodology to					
	AAA AA	8.571-10.00 7.143-8.570	Leader:	leading its industry in ma	anaging the most si	gnificant ESG ris	ks and opportunities	S						
	A BBB BB	5.714-7.142 4.286-5.713 2.857-4.285	3 Average:	a mixed or unexceptiona industry peers	al track record of ma	naging the most	significant ESG risl	ks and opportur	ities relative to					
	B 1.429-2.856 CCC 0.000-1.428 Laggard: lagging its industry based on its high exposure and failure to mar							ESG risks						
Moody's ESG solutions	Moody's ass believes that	esses the dec a company ir	gree to which companies ntegrating ESG factors in or shareholders over the	to its business model and										
Refinitiv ESG rating	based on pu	blicly available	and objectively measure e and auditable data. The ta publicly. (Score ratings a	e score ranges from 0 to	100 on relative E	SG performan	ce and insufficier	t degree of t						
S&P Global							of ESG risks, opp	ortunities, an	d impacts					
	· ·	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.         ESG Score       Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean)												
Bloomberg						score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.         SG Disclosure Score       Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of								

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

#### GENERAL DISCLAIMER

#### ANALYST(S) CERTIFICATION

#### Thada Jiracharoenying FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price



Thada Jiracharoenying started covering this stock from 03-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Synnex (Thailand)	SYNEX TB	THB 10.60	BUY	Downside risks to our P/E-based TP include 1) a slower-than-expected PC recovery, 2) product shortages, and 3) currency fluctuations.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 10-Feb-2025 unless otherwise stated.

#### **RECOMMENDATION STRUCTURE**

#### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.